



In touch with customers. In touch with success.

ifm electronic is a global leader in the field of automation technology. In existence for over 50 years, the family run company is a truly world-class employer with global sales exceeding £1BN due to high-quality, innovative solutions and an industry leading company vision, philosophy, and principles.

Are you in a technical sales role or looking to start?

Field Sales Engineer – Mobile Industry (North UK)

The role:

ifm electronic is looking for a high quality individual to join the sales team. As part of this vibrant team your responsibility will be to grow the business by developing existing accounts and prospects. You will be allocated a mix of OEM and System Integrator customers to manage within the North of the UK, part of this role will also involve generating technical proposals and project management, making the role varied, challenging but ultimately very rewarding for the correct person. A growing customer base alongside an industry sector with huge potential make this a fantastic opportunity for you to develop your career with a world class employer.

“The jobholder is a key contributor to the organisation’s goal of having ifm solutions in every automated process in the UK.”

Interested?

You must currently reside in the UK and be able to provide the appropriate documentation to work in the UK. Email enclosing your CV to admin.gb@ifm.com

Person:

Innovative, a positive attitude and tenacity are essential attributes along with a desire to develop and learn. You will also need commercial awareness, self-motivation, and the determination to succeed. Good technical skills and strong sales ability will make you successful in this role. A friendly inquisitive nature is required, and you must be capable of using your acquired knowledge, skills and abilities to make ifm the preferred choice. As an amount of your time will be spent with customers throughout the North of the UK, the ability and willingness to travel is essential.

Experience:

Ideally educated to a minimum of HNC standard you will possess a sound electrical knowledge, preferably enhanced through practical experience in industry. A strong knowledge of PLC’s is essential with experience of machinery safety and field bus system such as CAN and Ethernet preferred. Additional knowledge of telematics systems and machine vision would be advantageous but not essential.

- Full product training will be provided.
- Very competitive salary, fully expensed company car plus various other benefits.

ifm electronic Ltd
Kingsway Business Park, Oldfield Road,
Hampton, Middlesex, TW12 2HD
www.ifm.com/gb/en/shared/company/about-us